Alliance for Nevada Nonprofits (ANN)

Phil Johncock, Executive Director AllianceForNevadaNonprofits.org

Strategic Plan: 2013-2014



vision

Alliance for Nevada Nonprofits is the go-to organization that delivers relevant and market-sensitive products and services to Nevada's charitable nonprofits through outreach, education and advocacy while capitalizing on economies of scale, cost savings, efficiency, and a sustainable, virtual business model.



To strengthen communities by increasing the influence and capacity of Nevada's nonprofit sector.



objectives

Outreach

o Increase # of nonprofit email addresses/social media fans, members, followers

Education

- o Increase # of individuals (members/non-members) attending education events.
- o Increase # of hours of education (i.e., conferences, webinars, workshops, etc).

Advocacy

- o Increase impact in Nevada 77th and 78th Nevada legislatures.
- o Increase impact with Federal policy through National Council of Nonprofits.

Cost Savings

- Increase \$ of cost savings to nonprofit sector (members/non-members).
- o Increase # and quality of member benefits, products and services.



strategies

- Research and strategically deliver relevant "best practices" from other state associations.
- Expand benefits, products and services like unemployment packages, conferences, etc.
- Lobby at 77th and 78th Nevada legislative sessions.
- Educate sector around AB 60 compliance (solicitation training and financial systems/reports).
- Offer webinars on topics of interest to nonprofits twice per month.
- Deliver relevant and market-sensitive annual, regional conferences.
- Increase efficiency by hiring a Virtual Assistant (VA) and strengthening committee structure.
- Improve communication with sector through email database, social media and website.



action plans

- Train VA to streamline management and policies and procedures starting 1/13.
- Offer 2 education webinars per month starting 2/13.
- Offer a monthly eNewsletter starting 2/13 and social media/website updates monthly.
- Budget and register a lobbyist for Nevada legislative sessions (77th by 2/13 and 78th by 2/15).
- Offer AB 60 compliance webinars, workshops, sessions and money-saving tools starting 7/13.
- Report research on 990-reported "best practices" of state associations by 7/31/13.
- Apply for Google Grant for free search engine marketing with Google AdWords by 8/31/13.
- Offer career center by 10/13, conferences by 11/13 and unemployment packages by 1/14.
- Offer conferences in Las Vegas and Reno starting 11/13, then annually in both regions.