## Funder Research Worksheet - Part 2 of 2

### What specific kinds of support does your organization need?

- Example: continental breakfasts (and lunches for rural) for roundtables, mailing address, phone answering machine, office (with desk, computer, Internet, phone) for AmeriCorps Visa, website hosting, start up
- Your turn ...

#### What is your agency's mission statement?

- · Example: Strengthening communities by increasing the influence and capacity of Nevada's nonprofit sector
- Your turn ...

# What does your organization do? What are the key words that best describe what you do?

- Example: capacity building, professional development (i.e., training, roundtables, webinars, teleseminars, workshops), vendor lists, advocacy (i.e., public policy), web design and internet marketing
- Your turn ...

### What new mission-driven projects could your organization do or expand?

- Example: consulting services (i.e., board development, grant writing, fundraising, financial management, how to complete 990's, how to set up a nonprofit, capacity building, strategic planning, sustainability, legal), social media, economic development
- Your turn ...

# What are similar nonprofits that do what you do? What grant funding have they received? Who were the funders?

- Example: 41 other state associations AmeriCorps Vista, capacity building grants, economic development grants Corporation for National & Community Service, local foundations, local corporations
- Your turn ...