

Welcome!

ANN Nonprofit Capacity Building Roundtable October 12, 2012

Nonprofit, Community & Leadership Center at UNLV

A Roundtable is a **capacity building and networking event** designed by ANN for Nevada's nonprofit leaders: **CEO's/ED's, fundraising and grant professionals, support staff, board members** and **volunteers**. Also welcome are **grant-making foundations and corporations, consultants** and **businesses** that serve the nonprofit sector, as well as **government and public leaders** who partner or wish to partner with nonprofit organizations.

Corporate Sponsor

J.P.Morgan





Icebreaker

I'm excited to be here!

I'm excited you're here! I'm excited you're here!

You look marvelous! You do, too!

The world is a better place because of the work you do. *I could do better.*

Nonprofit leaders are great givers!

But, we're lousy receivers.

Today, we're going to change that!



Icebreaker

- Story: Zachary's Toes
- Practice:
 - I'm excited you're here! Thank you!
 - You look marvelous! Thank you!
 - Our community is stronger because of the work you do. *Thank you!*
 - ANN Board: Andy Schuricht, Dana Serrata, Brenda Stout, and Lu Torres
 - ANN Advisory Council of Southern Nevada Nonprofits







Schedule

- Session 1 Funder Panel
- Break 15 minutes ... great for networking
- Session 2 Top 21+ Free Technology Tools to Increase Your Nonprofit's Capacity
- Break 15 minutes ... great for networking
- Session 3 Zappos: Downtown Redevelopment Update & the Roll of Nonprofits



Funder Panel

- USAA Savings Bank
 - Larry Seedig
- Cirque Du Solei
 - Pam Gregory
- MGM Resorts
 Foundation
 - Jocelyn Bluitt-Fisher
- JPMorgan Chase
 - Cree Zischke

STRUCTURE:

- 5-7 Minute Introductions By Each Panelist
- Panelists Address
 Questions Submitted By
 Registrants
- Panelists Address
 Questions from Audience
 - Fill out an card
 - Give to a runner



Most Commonly Asked Questions

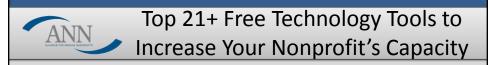
- 1. Why do you do what you do?
- 2. What do you specifically look for in a well-written proposal?
- 3. What separates a "good" request from a "great" one?
- 4. Why are funders reluctant to fund administrative, staffing or operating costs? Do you have any suggestions for how to fund operating expenses?
- 5. What are the most important organizational capacity items that most nonprofits should have but are lacking?



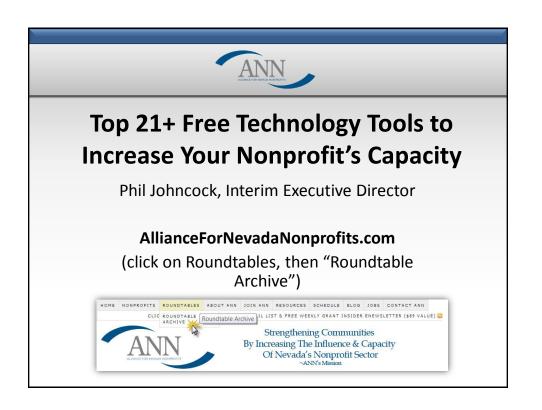
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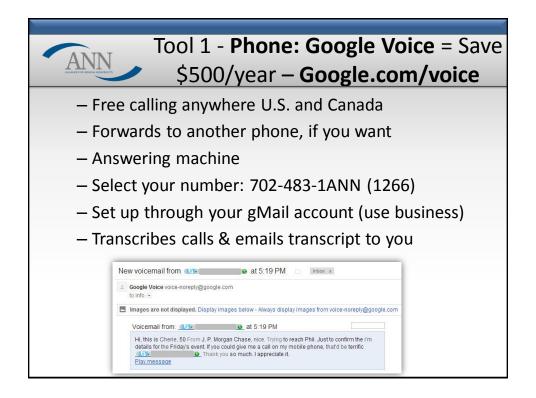
- 6. What are the most common mistakes most unsuccessful nonprofit make? What do successful applicants do that unsuccessful applicants can learn from?
- 7. What specific criteria do you use in determining which proposals you select for funding? Do you have a rating scale?
- 8. What suggestions do you have for ...
 - Increasing capacity
 - Locating matching dollars
 - Sustainability
- 9. How do you prefer to be approached initially regarding funding opportunities?



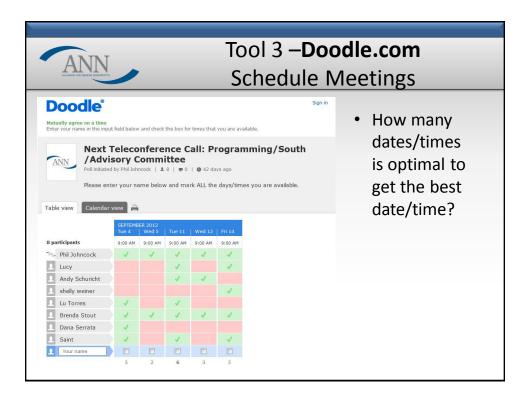


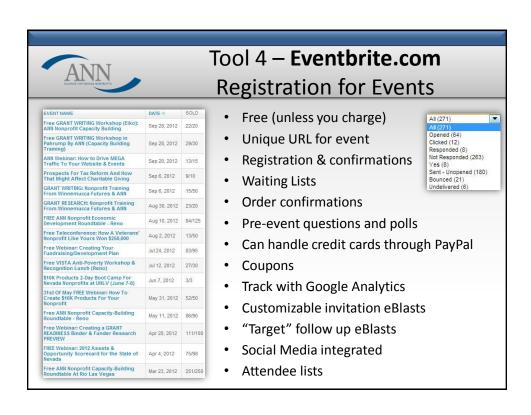
- IF you're interested in learning free online tools that help ANN save over \$5,000/year, come back after the break!
- IF you're interested in learning the most important capacity building tools that allow ANN to reach over half of the 6,626 nonprofits statewide as a "virtual business" with NO OPERATING expenses, come back after the break!
- Get an "insider" view of a virtual business & how to increase your nonprofit's capacity.











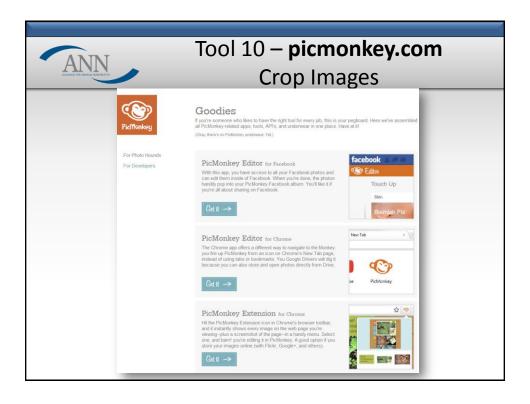






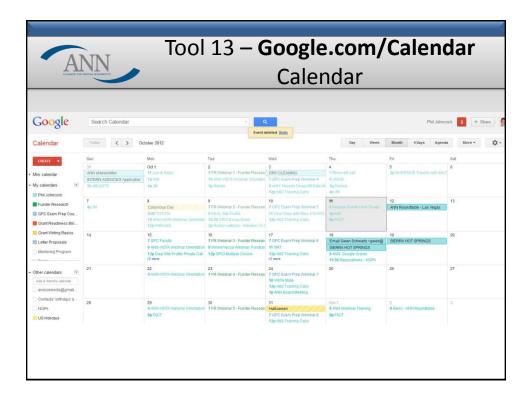






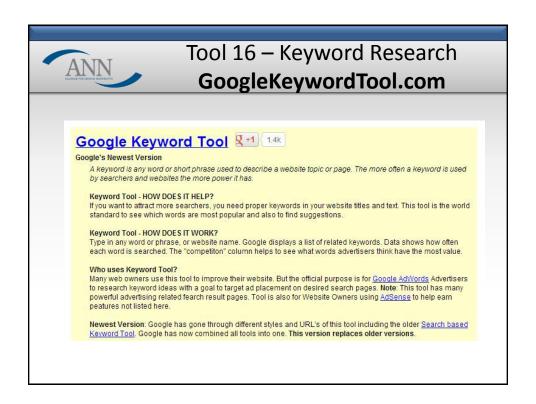








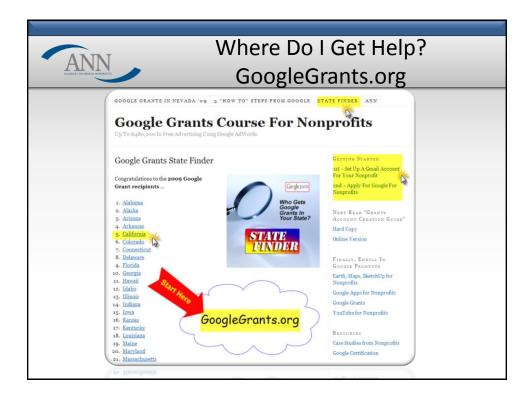




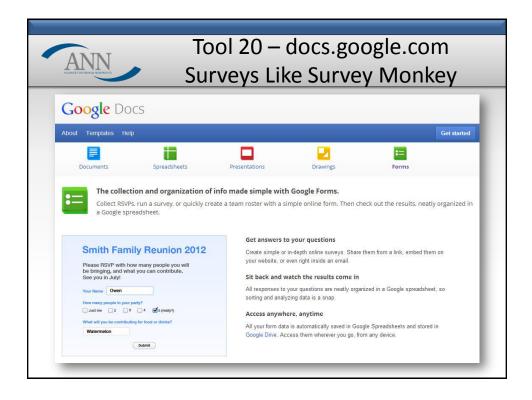


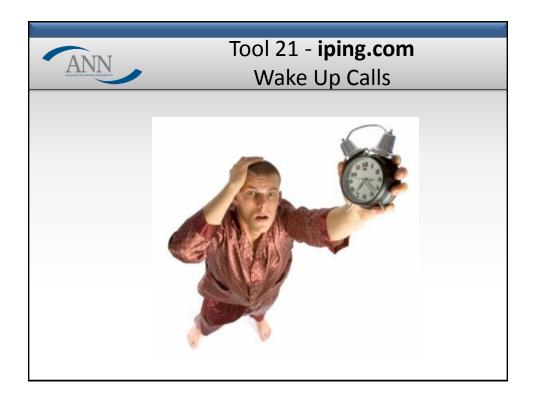














Announcements: ANN Nonprofit Members & Sponsors

- October 13 10 am Hispanic International Day Parade – 240 Water Street, Henderson
 - HispanicParadeLV.org
- October 28 2 pm At The Showroom at SouthPoint – Win-Win Entertainment ...
 - Win-WinEntertainment.org/tickets
- October 31 10:30 am 1:30 pm Nevada's Big Give Kick-Off at Las Vegas City Hall
 - NevadaGives.org
- 10% Off ANN Membership = \$135 Today Only



Come back "after" the break for ...

- Presentation: Clair Byrd
- Skype Q&A