

METRICS - Email Database (through 3-30-12) - From VerticalResponse.com

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|-------------|--------------|
| South | 1,711 |
| North/Rural | 1,026 |
| TOTAL | 2,737 |

NOTE: Compared to 400 (Sept 2010)

METRICS - ANN MEMBERS BY LEVEL (through 3-31-12) - From ANN Master File

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|-------------|------------|
| Nonprofits | 92 |
| Sponsors | 33 |
| Individuals | 19 |
| Students | 2 |
| TOTAL | 146 |

NOTE: Compared to 117 (Dec 2011) and 30 (Sept 2010)

METRICS - GrantStation Program (through 4-2-12) - From GrantStation Activation Spreadsheet

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|-----------|
| 50 |
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NOTE: Compared to 28 on 12-31-11